



Katja Stuber – Master in BA, Business Trainer, Certified Business Coach, DiSG®-Trainer / Coach and Blended Learning Trainer

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About Katja

Katja is a dynamic and authentic person who finds her passion in working with other professionals to develop themselves and their teams. She loves to empower others to discover their strengths and improve their skills. She brings 15 years of operational expertise in the FMCG market and the Personnel Services Industry for large and medium-sized well known enterprises. Katja has grown her skills and personality as a leader in Sales and Key Account Management. Her greatest inspiration is working with people who want to reflect, who want to improve and who see the opportunities in change. It makes her happy to motivate individuals to become stronger leaders or stronger sales people and motivate them to stay authentic, do a great job, and always strive for their highest personal performance. Triggering a long-term behavioral change is her core objective. Having worked in different organizations and also having lived and worked abroad Katja is experienced with diverse business concepts and cultures. She trains and coaches in German and English.

Specialisation

- Leadership training and development
- Systemic coaching for managers and leaders
- Group and team coachings / development of teams / workshops
- Sales and negotiation training / coaching – expert FMCG Industry
- Supporting change processes / workshops

Qualifications, Training & Accreditation

- Blended Learning Trainer / Cert. by Blended Learning Academy Hamburg, GER
- Business Coach (BC)® / Lengler & Partner Rostock, GER
- Certified DiSG®-Trainer / Coach, iiLS – Institute for innovative Learning Systems, Vienna, AT
- Business Trainer with focus leadership development, Proveco GmbH, Hamburg, GER
- Systemic Business Coach, University of Applied Sciences, Wismar, GER
- Business Administration, University of Hamburg: “Diplom-Kauffrau” equivalent to Master BA, GER

Languages

- German native
- English level C2

Endorsements (Translated from German)

“Thanks so much for the successful collaboration. Your professionalism combined with your open-mindedness and empathetic approach builds trust. This is very important for any individual coaching. The feedback I received from our sales managers was all very positive.” Capability Manager, FMCG, Global Player

„Thank you so much for the efficient team coaching. The team members felt very much addressed to and developed a winning strategy to accomplish their objective in a sustainable way. We are looking forward to our further corporation.” Director Human Resources, FMCG, Global Player

Please find more information about my engagements at www.katjastuber-ctb.de/endorsements and www.katjastuber-ctb.de/on-the-job.

For details regarding my career path and companies I have worked with please visit www.katjastuber-ctb.de/profile.